

FAS/Integrated Technology Services

Network Infrastructure Forum

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My New Job – What's New for Me

- To lead ITS and provide customers easy access to IT solutions through quality industry partners to fulfill government mission requirements
- When we are successful we reduce total acquisition time, cost, and risk, allowing the customer to focus on their mission
- Sit between 6 thousand vendors, 60 thousand customers and \$22 Billion Market (about 30% of total Government IT spend)

My New Job – What's Not New for Me

- The opportunity to work with a tremendous staff
- Working at GSA - Partnership for Public Service just ranked GSA as the 8th best government agency to work for (out of 31 total)

Three Goals

- Make sure GSA is there to support all of the Administration's IT initiatives
- Focus on getting faster and better
 - Speed up Networx transition
 - Speed up Schedules cycles
 - Coordinate with the rest of FAS
- Speak to our customers in a language they want to hear: IT capabilities vs. acquisition vehicles

Openness

- January 21st Presidential Memorandum on transparency and Open Government called for an “unprecedented” level of openness in government and highlighted three “open government” principles:
 - Transparency
 - Participation
 - Collaboration
- GSA has taken the lead in providing agencies access to social media and collaboration tools through terms of service agreements. (Facebook, MySpace, Flickr, YouTube, Vimeo, Blist, Slideshare)
- Martha Dorris of GSA has the lead

Cloud Computing

- GSA again took the lead earlier this month
- May 13th RFI released for Infrastructure as a Service
- Casey Coleman of GSA is the lead and ITS is providing the acquisition support

Green

- ITS developed an online Carbon Footprint Baseline Assessment tool
 - Allows agencies to run scenarios on the use of GSA provided products and services: IT, Building, Fleet to reduce their carbon footprint
 - Providing federal agencies with free access to beta version
- GSA Fleet purchasing 17,600 commercially available fuel-efficient vehicles by June 1.
- \$15 million of commercially available Compressed Natural Gas (CNG) and hybrid buses, and low-speed electric vehicles by September 30, 2009

Cyber-security – What FAS has Done

- Data at Rest - protects personally identifiable information (PII) and sensitive unclassified data stored on computers and removable storage media
- Situational Awareness Incident Response (SAIR) software to manage
 - Baseline Configuration Management
 - Network Mapping/Path Discovery
 - Vulnerability Management
- Managed Trusted Internet Protocol Service (MTIPS) - program to allow agencies to connect to the Internet in compliance with the OMB's Trusted Internet Connections initiative (M-08-05)

Faster and Better Acquisition Operations

➤ Schedules

- Reduce 120 day awards cycle and 20 day mod cycle
- Develop meaningful and accurate measures and sticking to them
- Work with the FAS Schedules Program Office and GS&S and TMVCS to bring consistency to all schedules

➤ Alliant

- Put some air under Alliant & Alliant SB wings
 - Let ANSWER & Millennia expire
 - With Alliant having been awarded less than a month and Alliant SB less than six months, we already have
 - 9 pre-award scope reviews for Alliant
 - 16 pre-award scope reviews for Alliant Small Business

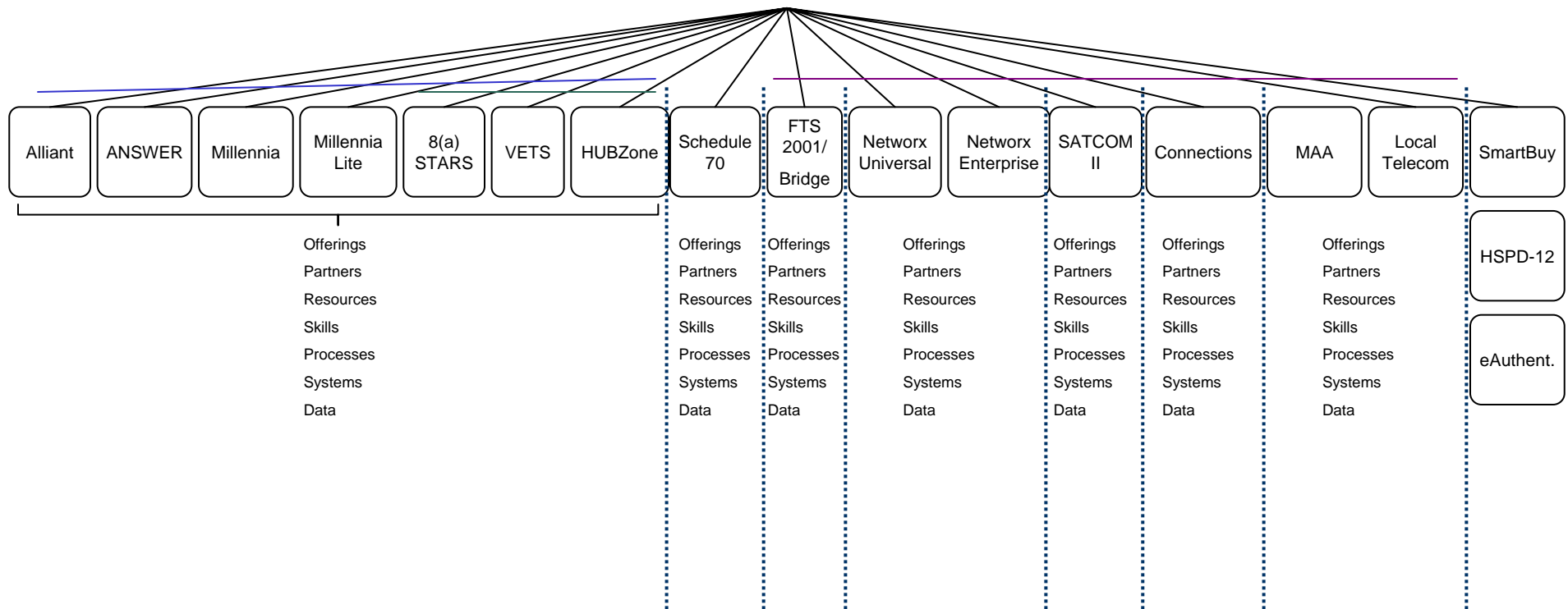
Acquisition Operations

➤ Network Transition

- There is cost to taxpayer of not completing transition.
- Simplify the Fair Opportunity Process
- Provide resource assistance to agencies in completing the Fair Opportunity Process.
- USDA serving as “beta” for process improvement.

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How we speak to our customers today

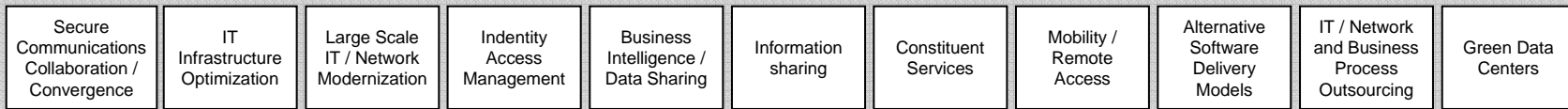


A disintegrated collection of individual portfolio components (i.e., programs, contracts) with sub-optimized execution and delivery of ITS Portfolio Value Proposition

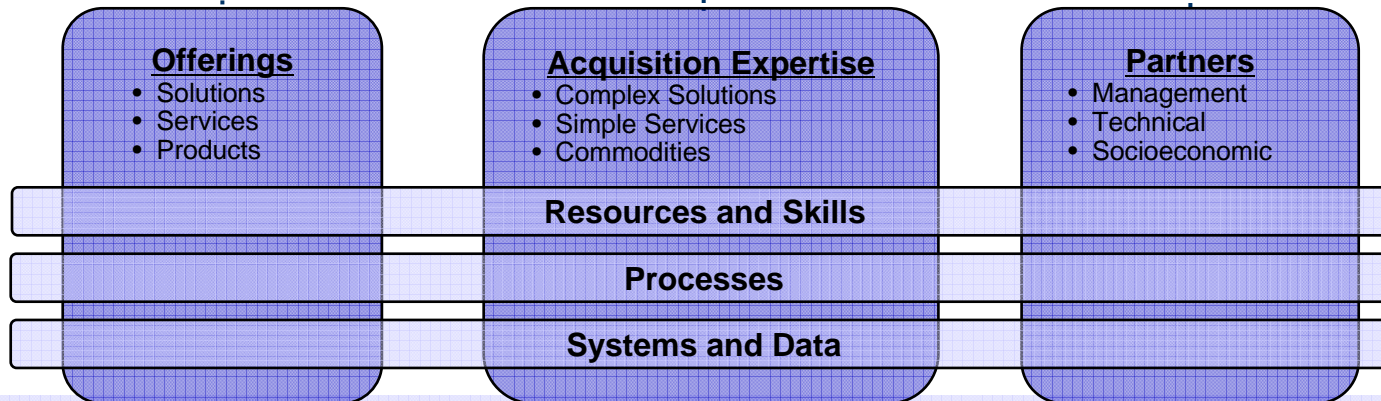
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A Better Way

Buyers ~ Influencers ~ Stakeholders



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A shift in mindset is required to set focus on the ITS Portfolio, with explicit linkage of the individual portfolio components as contributors to the whole

Your Takeaways

1. GSA is there to support all of the Administration's IT initiatives
2. Focus on fast and better acquisition operations
3. Speak to our customers in a language they want to hear: IT capabilities vs. acquisition vehicles